

CYCLE & CARRIAGE BINTANG BERHAD Quarterly Announcement for the nine months ended 30th September 2020

Highlights

- Total revenue declined 11% year-on-year as a result of lower unit sales of 9% as the premium luxury segment saw a decline in demand in challenging trading conditions. After-sales volume was lower by 13%
- New government sales tax reduction under PENJANA lifted sales in Q3

"The Group experienced difficult trading conditions in the period, which were exacerbated by the implementation of a Movement Control Order and other COVID-19 related restrictions. The automotive market is expected to remain challenging for the rest of the year despite improved passenger car sales in the third quarter as a result of a new government sales tax reduction scheme to stimulate demand. The Group remains committed to its business improvement strategy."

Eric Chan

Chairman

2nd November 2020

Results

	Nine months ended 30th September		
	2020 RMm	2019 RMm	Change %
Revenue	764.3	862.5	-11
Net loss:			
(a) Mercedes-Benz operations	(11.9)	(28.2)	58
(b) Dividend Income	, <u>-</u>	11.2	-100
	(11.9)	(17.0)	30
Net loss attributable to shareholders	(11.9)	(17.0)	
	Sen	Sen	
Loss per share	(12)	(17)	30
	As at	As at	
	30.09.2020	31.12.2019	
	RMm	RMm	
Shareholders' funds	237.2	249.1	-5
	RM	RM	
Net asset per share	2.35	2.47	-5

The results for the nine months ended 30th September 2020 and 30th September 2019 have not been audited.

CYCLE & CARRIAGE BINTANG BERHAD Quarterly Announcement for the nine months ended 30th September 2020

Overview

In the first nine months of 2020, the Group experienced challenging trading conditions as a result of softening demand and pressure on margins in the premium luxury segment of the automotive industry. The implementation of COVID-19 related restrictions led to a significant reduction in unit sales, after-sales volumes and earnings. Despite the subdued economic environment, the Group remains committed to its business improvement strategy.

These are challenging times and we would like to thank all colleagues for their continued hard work and dedication, as we manage through the current situation whilst staying focused on the Group's long-term prospects.

Performance

The Group's revenue for the nine months ended 30th September 2020 was RM764.3 million, 11% lower than the same period in 2019.

The Group reported a lower net loss of RM11.9 million compared to its net loss of RM17.0 million in the same period in 2019. The Group saw lower volume and margins due to a shift in the sales mix to lower-priced models and weak consumer demand. This was exacerbated by the implementation of a Movement Control Order and other COVID-19 related restrictions, resulting in a further reduction in unit sales and after-sales volumes, by 9% and 13% respectively, compared with 2019. Passenger car sales performance saw some improvement in the third quarter, however, with the announcement of a sales tax reduction by the government. The Group also improved its performance by implementing cost savings initiatives which led to a lower net loss for the period.

The Group's net debt decreased from RM201.8 million at the end of 2019 to RM81.6 million at the end of September 2020, due to improved cash collection with moderate cash outflow from realization of stocks. The Group continues to carefully monitor debt levels and liquidity positions, whilst taking steps to mitigate both operational and financial risks. To manage costs and preserve cash, a range of measures has been implemented, including deferring selected capital expenditures and managing working capital.

The Board has not declared a dividend for the period ended 30th September 2020 (30th September 2019: Nil).

Prospects

The automotive market is expected to remain challenging for the rest of the year despite improved passenger car sales in the third quarter as a result of a new government sales tax reduction scheme to stimulate demand. The Group remains committed to its business improvement strategy.

Eric Chan

Chairman 2nd November 2020

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Comprehensive Income for the nine months ended 30th September 2020

		Unaudited 3 months ended			Unaud 9 months			
	Note	30.9.2020	30.9.2019	Variance	30.9.2020	30.9.2019	Variance	
		RM'000	RM'000	%	RM'000	RM'000	%	
Continuing operation Revenue	6	409,049	258,870	+58.0	764,303	862,539	-11.4	
Expenses excluding finance cost and tax		(400,862)	(272,945)	+46.9	(777,458)	(894,288)	-13.1	
Other operating income - interest income - others		101 4,143	100 2,689	+1.0 +54.1	318 8,419	438 8,585	-27.4 -1.9	
Operating profit/(loss)		12,431	(11,286)	+210.1	(4,418)	(22,726)	-80.6	
Finance cost		(2,117)	(3,727)	-43.2	(8,403)	(11,894)	-29.4	
Profit/(Loss) before tax		10,314	(15,013)	+168.7	(12,821)	(34,620)	-63.0	
Income tax (expense)/credit	12	(3,119)	2,769	+212.6	932	6,438	-85.5	
Net profit/(loss) for the financial period	18	7,195	(12,244)	+158.8	(11,889)	(28,182)	-57.8	
Discontinued operation								
Net profit for the financia period from discontinued operation				nm _	<u>-</u>	11,229	-100.0	
Net profit/(loss) and total comprehensive income/(loss) attributate to shareholders of the Company	ole	7,195	(12,244)	+158.8	(11,889)	(16,953)	-29.9	
		Sen	Sen	•	Sen	Sen		
Basic earnings/(loss) per share attributable from continuing operations attributable to shareholders of the Company	16	7.14	(12.15)	+158.8	(11.80)	(27.97)	-57.8	
Basic earnings per share attributable from discontinued operations attributable to shareholders of				•				
the Company	16			nm :		11.15	-100.0	

nm - not meaningful

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Group's audited Financial Statements for the financial year ended 31st December 2019 and the accompanying notes to the condensed consolidated interim financial statements on pages 8 to 13.

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Financial Position as at 30th September 2020

Non-current assets	Note	Unaudited As at 30.9.2020 RM'000	Audited As at 31.12.2019 RM'000
Intangible assets Property, plant and equipment		9,842 130,556	9,842 122,627
Right of use assets		88,911	94,671
Deferred tax assets		23,113	22,094
		252,422	249,234
Current assets Inventories		217,420	360,095
Trade and other receivables		130,444	96,300
Tax recoverable		2,236	3,194
Cash and cash equivalents		27,652	38,125
		377,752	497,714
Total assets		630,174	746,948
Non-current liabilities			
Borrowings	14	31,214	62,203
Lease liabilities		52,105	56,376
		83,319	118,579
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Current liabilities Provision for liabilities and charges		1,980	1,980
Current tax liabilities		23	27
Trade payables and other liabilities		191,680	177,030
Contract liabilities		34,786	19,491
Borrowings	14	78,001	177,746
Lease liabilities		3,191	3,012
		309,661	379,286
Total liabilities		392,980	497,865
Net assets		237,194	249,083
Equity			
Share capital		124,602	124,602
Retained profits		112,592	124,481
Total equity		237,194	249,083

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Group's audited Financial Statements for the financial year ended 31st December 2019 and the accompanying notes to the condensed consolidated interim financial statements on pages 8 to 13.

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Changes in Equity for the nine months ended 30th September 2020

		Unaudited	
	Share	Retained	
	Capital RM'000	Profits RM'000	Total RM'000
At 1st January 2020 Net loss and total comprehensive loss for the financial period	124,602 	124,481 (11,889)	249,083 (11,889)
At 30th September 2020	<u>124,602</u>	112,592	237,194
At 1st January 2019	124,602	163,684	288,286
Net loss and total comprehensive loss for the financial period		(16,953)	(16,953)
At 30th September 2019	124,602	146,731	271,333

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Group's audited Financial Statements for the financial year ended 31st December 2019 and the accompanying notes to the condensed consolidated interim financial statements on pages 8 to 13.

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Cash Flows for the nine months ended 30th September 2020

Unaudited 9 months ended

	30.9.2020	30.9.2019
On another a cathelisis	RM'000	RM'000
Operating activities	(40.004)	(22.204)
Loss before tax	(12,821)	(23,391)
Adjustments for:		
Property, plant and equipment:	0.074	7.057
- depreciation	8,074	7,257
- loss/(gain) on disposal	8	(33)
- write-offs	561	80
Amortisation of right-of-use assets	4,189	5,463
(Write-back)/write-off of inventories, net	(5,827)	606
(Reversal of impairment)/impairment loss on trade receivables, net	(799)	272
Interest income	(318)	(438)
Finance cost:		
- interest expense on borrowings	5,506	9,370
- amortisation of transaction cost on borrowings	261	81
- accretion of lease liabilities	2,636	2,443
Dividend income from an equity investment - discontinued operation		(11,229)
Operating profit/(loss) before changes in working capital	1,470	(9,519)
Inventories	148,502	(30,540)
Receivables	(33,345)	53,557
Payables	13,894	23
Provisions for liabilities and charges	-	75
Contract liabilities	15,295	(973)
Net cash flow from operations	145,816	12,623
Interest paid	(7,386)	(12,340)
Interest received	318	438
Income tax refunded, net	867	2,793
Net cash flow from operating activities	139,615	3,514
Investing activities		
Proceeds from disposal of property, plant and equipment	52	28
Purchase of property, plant and equipment	(16,624)	(24,224)
Proceeds from disposal of equity investment	<u> </u>	11,229
Net cash flow used in investing activities	(16,572)	(12,967)

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Cash Flows for the nine months ended 30th September 2020

	Unaudited 9 months ended	
	30.9.2020	30.9.2019
— 1	RM'000	RM'000
Financing activities		
Drawdown of term loan	90,000	10,000
Repayment of term loan	(121,250)	-
Drawdown of bankers acceptance	398,731	748,800
Repayment of bankers acceptance	(488,731)	(701,500)
Repayment of revolving hire-purchase floorplan	-	(53,586)
Drawdown of hire purchase payables	2,000	40,508
Repayment of hire purchase payables	(11,745)	(57,206)
Principal elements of lease payment	(2,521)	(2,313)
Net cash flow used in financing activities	(133,516)	(15,297)
Net change in cash and cash equivalents during the financial period	(10,473)	(24,750)
Cash and cash equivalents at		
Beginning of the financial period	38,125	47,712
End of the financial period	27,652	22,962

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Group's audited Financial Statements for the financial year ended 31st December 2019 and the accompanying notes to the condensed consolidated interim financial statements on pages 8 to 13.

Notes to the condensed consolidated interim financial statements for the nine months ended 30th September 2020

1 Basis of preparation

(a) These unaudited condensed consolidated interim financial statements have been prepared in accordance with Malaysian Financial Reporting Standard ("MFRS") 134, Interim Financial Reporting, International Accounting Standard 34, Interim Financial Reporting and all the applicable disclosure provisions of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities"). They do not include all the information required for full annual financial statements and should be read in conjunction with the Group's financial statements for the financial year ended 31st December 2019.

The accounting policies and presentation adopted for the interim financial statements are consistent with those adopted for the annual financial statements for the financial year ended 31st December 2019 except for the adoption of the following Amendments to MFRSs:

	Effective Date
The Conceptual Framework for Financial Reporting	1 January 2020
Amendments to MFRS 101 and MFRS 108 - Definition of Material	1 January 2020
Amendments to MFRS 3 - Definition of A Business	1 January 2020
Amendments to MFRS 9, MFRS 139 and MFRS 7 - Interest Rate Benchmark Reform	1 January 2020
Amendments to MFRS 4 - Extension of the Temporary Exemption from Applying MFRS 9	1 January 2020
Amendments to MFRS 16 - Leases on Rent Concession	1 June 2020

The Group has elected to early adopt the amendments to MFRS 16. The adoption of the Amendments to MFRSs does not have any material financial impact on the financial statements of the Group.

New MFRSs and Amendments to MFRSs that are applicable to the Group but not yet effective for the Group's current quarter report are:

	Effective Date
Amendments to MFRS 10 and MFRS 128 - Sale or Contribution of Assets	
between an Investor and its Associate or Joint Venture	Deferred
Amendments to MFRS 10 and MFRS 128 - Sale or Contribution of Assets	1 January 2022
Amendments to MFRS 3 - Reference to the Conceptual Framework	1 January 2022
Annual Improvements to MFRS 1 - Subsidiary as First-time Adopter	1 January 2022
Annual Improvements to Illustrative Example accompanying MFRS 16 Leases - Lease	
Incentives	1 January 2022
Annual Improvements to MFRS 141 - Taxation in Fair Value Measurements	1 January 2022
Annual Improvements to MFRS 9 - Fees in the '10 per cent' test for Derecognition of	
Financial Liabilities	1 January 2022
Amendments to MFRS 137 Onerous Contracts – Cost of Fulfilling a Contract	1 January 2022
MFRS 17 Insurance Contracts and its amendments	1 January 2023
Amendments to MFRS 101 - Classification of Liabilities as Current and Non-Current	1 January 2023

The adoption of the above MFRS and Amendments to MFRSs when they become effective are not expected to have any material impact on the financial statements of the Group.

2 Seasonal or Cyclical Factors

There were no major seasonal or cyclical factors affecting the automotive industry.

3 Changes in Estimates

There were no changes in estimates of amounts reported in prior financial years that have a material effect on the results for the nine months ended 30th September 2020.

Notes to the condensed consolidated interim financial statements for the nine months ended 30th September 2020

4 Debts and Equity Securities

There were no issuance and repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the nine months ended 30th September 2020.

5 Dividends

The Board of Directors does not recommend any dividend for the nine months ended 30th September 2020.

6 Segment Reporting

The activities of the Group are conducted within Malaysia in the following segments:

		Continuing operations	Discontinued operation	
		industry	Investment	Group
		RM'000	RM'000	RM'000
3 months ended 30th September 2020				
Revenue		409,049	-	409,049
Profit before tax		10,314	-	10,314
Profit after tax		7,195	-	7,195
3 months ended 30th September 2019				
Revenue		258,870	-	258,870
Loss before tax		(15,013)	-	(15,013)
Loss after tax		(12,244)	-	(12,244)
9 months ended 30th September 2020		764 202		704 202
Revenue Loss before tax		764,303	-	764,303
Loss after tax		(12,821)	-	(12,821)
LOSS diter tax		(11,889)	-	(11,889)
9 months ended 30th September 2019				
Revenue		862,539	-	862,539
Loss before tax		(34,620)	11,229	(23,391)
Loss after tax		(28,182)	11,229	(16,953)
Breakdown of the Group's timing of revenue recognition is a	as follows:			
	3 month	s ended	9 months	ended
	30.9.2020	30.9.2019	30.9.2020	30.9.2019
	RM'000	RM'000	RM'000	RM'000
Sale of motor vehicles and spare parts - point in time	390,833	241,262	719.737	810,260
Servicing of motor vehicles - over time	18,216	17,608	44,566	52,279
ŭ	409,049	258,870	764,303	862,539

Notes to the condensed consolidated interim financial statements for the nine months ended 30th September 2020

7 Changes in the Composition of the Group

There were no changes in the composition of the Group for the nine months ended 30th September 2020.

8 Significant Related Party Transactions

The significant related party transactions described below were carried out on terms and conditions agreed with the related parties.

	9 months ended	
	30.9.2020 RM'000	30.9.2019 RM'000
With substantial shareholders and parties related to substantial shareholders:		
Purchase of computer software/peripherals and copier charges		
from JOS Malaysia Sdn. Bhd.	-	1,684
Provision of management services by Jardine Cycle & Carriage Limited	-	851
Purchase of insurance through insurance broker,		
Jardine Lloyd Thompson Sdn. Bhd.	-	1,361
Provision of internal audit services by Jardine Matheson & Co., Ltd	254	273
Provision of management services by Cycle & Carriage Industries Pte. Limited Sale and servicing of vehicle to a person connected to a director of	156	-
Jardine Cycle & Carriage Limited		234

9 Capital Commitments

Capital expenditure of the Group not provided for as at 30th September 2020 in relation to property, plant and equipment were as follows:

	RM'000
Approved and contracted Approved but not contracted	35,341 2,039
Approved but not contracted	<u></u>

Notes to the condensed consolidated interim financial statements for the nine months ended 30th September 2020

10 Material Change in Current Quarter Results Compared to Preceding Quarter Results

	Current Quarter 30.9.2020 RM'000	Preceding Quarter 30.6.2020 RM'000	Variance RM'000
Revenue	409,049	139,343	269,706
Operating profit/(loss)	12,431	(8,699)	21,130
Profit/(Loss) before tax	10,314	(11,526)	21,840

The Group's trading conditions improved with the introduction of sales tax exemptions despite affected by implementation of COVID-19 related restrictions. The impact to the trading result was also contributed with savings in operating expenses and lower finance costs, giving rise to profit before tax at RM10.3 million compared to loss before tax at RM11.5 million in the previous quarter.

11 Variance of Actual Profit from Forecast Profit

The Company did not publish any profit forecast.

12 Taxation

	3 months ended		9 months ended	
	30.9.2020	30.9.2019	30.9.2020	30.9.2019
	RM'000	RM'000	RM'000	RM'000
Income tax (expense)/credit	(3,119)	2,769	932	6,438

The average effective tax rate differs from the statutory income tax rate of Malaysia as follows:

	3 months ended		9 months ended	
	30.9.2020	30.9.2019	30.9.2020	30.9.2019
	%	%	%	%
Statutory income tax rate in Malaysia	24	(24)	(24)	(24)
Expenses not deductible for tax purposes	6	11	17	8
Income not subject to tax	-	-	-	(9)
Prior year over provision	-	(5)	-	(3)
Average effective tax rate	30	(18)	(7)	(28)

Notes to the condensed consolidated interim financial statements for the nine months ended 30th September 2020

13 Status of Corporate Proposals

On 27 February 2020, the Company had entered into a conditional sale and purchase agreement ("SPA") with The Malayan Press (PG) Sdn Bhd to acquire 3 pieces of freehold vacant lands held under Geran 10567 Lot 253 Seksyen 9W, Geran 10568 Lot 254 Seksyen 9W and Geran 10569 Lot 255 Seksyen 9W, all in Bandar George Town, Daerah Timor Laut, Negeri Pulau Pinang with an approximate area of 35,420.84 square feet (equivalent to 3,290.70 square metres) in total, for a total cash consideration of RM24.2 million subject to the terms and conditions stipulated in the SPA. A written approval from Penang State Authority for the acquisition of the Property was obtained on 24 September 2020. All parties will proceed to complete the acquisition in accordance with the terms of the SPA. The acquisition is expected to be completed by early January 2021.

14 Group Borrowings

	At 30th September 2020			
			Total	
	Long term	Short term	borrowings	
	RM'000	RM'000	RM'000	
Unsecured				
- Bankers' acceptance	-	78,001	78,001	
- Term loans	31,214		31,214	
	31,214	78,001	109,215	
	At 31st December 2019			
			Total	
	Long term	Short term	borrowings	
	-			
	RM'000	RM'000	RM'000	
Unsecured	•	RM'000	RM'000	
Unsecured - Bankers' acceptance	•	RM'000 168,000	RM'000 168,000	
	•			
- Bankers' acceptance	RM'000		168,000	
- Bankers' acceptance	RM'000 - 62,203	168,000	168,000 62,203	
- Bankers' acceptance - Term loans	RM'000 - 62,203	168,000	168,000 62,203	
- Bankers' acceptance - Term loans Secured	62,203 62,203	168,000 - 168,000	168,000 62,203 230,203	
- Bankers' acceptance - Term loans Secured	62,203 62,203	168,000 - 168,000 9,746	168,000 62,203 230,203	

15 Changes in Material Litigation

There was no material litigation since the date of the last annual report up to the date of issue of this quarterly report.

Notes to the condensed consolidated interim financial statements for the nine months ended 30th September 2020

16 Earnings/(Loss) per Share

	3 months ended 30.9.2020 30.9.2019		9 months ended 30.9.2020 30.9.2019	
Profit/(loss) attributable to shareholders	30.3.2020	30.3.2013	30.3.2020	00.0.2010
of the Company (RM'000) - Continuing operations - Discontinued operations	7,195 -	(12,244)	(11,889) -	(28,182) 11,229
Weighted average number of ordinary shares in issue ('000)	100,745	100,745	100,745	100,745
Earnings/(Loss) per share from continuing operations (sen) - Basic and Diluted	7.14	(12.15)	(11.80)	(27.97)
Earnings per share from discontinued operations (sen) - Basic and Diluted	-	-	-	11.15

The diluted earnings/(loss) per share of the Group is equal to the basic earnings/(loss) per share as the Group does not have any dilutive ordinary shares in issue.

17 Qualification of Audit Report

The Group's financial statements for the preceding year ended 31st December 2019 were not subject to any qualification by the auditors.

18 Notes to the Statement of Comprehensive Income

	3 months ended	9 months ended
	30.9.2020	30.9.2020
	RM'000	RM'000
Operating profit/(loss) for the financial period is		
arrived at after charging:		
Depreciation of property, plant and equipment	2,665	8,074
Amortisation of right-of-use assets	1,330	4,189
Write-back of inventories, net	(2,055)	(5,827)
Impairment loss/(reversal of impairment) on trade receivables, net	209	(799)
Write off of property, plant and equipment	554	561

Other than the above and disclosed in the Condensed Consolidated Statement of Comprehensive Income, there were no gain or loss on disposal of quoted or unquoted investments or properties and gain or loss on derivatives for the nine months ended 30th September 2020.

19 Events after the reporting period

There were no material events between 1st October 2020 and the date of issue of this quarterly report.